

## Real Estate Finance

Our dedicated Real Estate Finance team advises bridging, peer to peer and institutional lenders on all aspects of short term and development property funding. Clients benefit from our insider view of the market, strong technical expertise, and long-standing relationships with some of the biggest players in the industry. Renowned for our pragmatic approach, we excel at providing creative solutions to mitigating risk and closing transactions quickly and efficiently without prejudicing security.

#### What makes us different?

- Proven track record in representing lenders and investors on funding for the acquisition and development of all types of real estate
- · Partner-led approach supported by an experienced team of qualified solicitors
- Resources, skills, and knowledge to turn around cases from start to finish within 48 hours where necessary
- Well established reputation for commercial approach to transactions and working closely with clients as part of their team to get deals over the line
- Specialist support in dealing with all aspects of secured lending enforcement and recovery, including insolvency, financial distress, and borrowers in regulatory or legal difficulties

### How we can help you

We regularly advise clients on a wide range of lending situations, including:

- Residential, mixed use, commercial investment purchases/refinances
- Hotel, restaurant, and leisure acquisitions/refinancing
- · Auction purchases
- Property renovation or refurbishment, including conversions
- · Office to residential schemes

- · New build development
- · Portfolio loans
- Lending to SPVs (onshore and offshore)
- · Second charge lending
- · Managing out default scenarios
- · Complex borrower due diligence

#### We also support:

- · Administration, servicing, restructuring of facilities
- · Further advances
- · Redemptions

### Our Team

Our Real Estate Finance department has grown rapidly over the last few years and is now one of the largest in the area. Led by five partners with extensive industry experience, our dedicated team of specialists provide clients with a responsive, cost effective, and commercially focused service.

We pride ourselves on our comprehensive approach, working seamlessly across our practice areas and specialisms to meet our clients' needs. Our team at Seddons includes experts in commercial property, property and banking litigation, corporate and employment law, allowing us to add value by delivering effective and commercial solutions at the fast pace our clients expect.

### Led by



#### **Adam Miller**

Partner and Head of Real Estate Finance

Adam heads up the Real Estate Finance team. He acts for a number of banks and specialist lenders with particular experience in bridging finance transactions. Adam also advises investors and developers in connection with all aspects of commercial property.

Well known in the short term lending industry, Adam is respected for his pragmatic and commercial advice and understanding of the needs and demands of his clients' businesses.

With over 20 years' experience, Adam has built up strong relationships with and represents many of the industry's leading lenders.

Connect with Adam Miller



To discuss how we can help you contact Adam Miller on **020 7725 8000** or <u>adam.miller@seddons.co.uk</u>

### **Our Team**

#### Get in touch with our team:



#### **Katherine Burrell**

Partner

Katherine deals extensively with new property development and bridging lending. Her clients include banks, specialist bridging lenders, property developers, property investors, and private clients.





#### Simon Noonoo

Partner

Simon acts for a number of well-established lenders, particularly in the short-term lending arena. Simon also advises entrepreneurial individuals, businesses, and high net-worth clients in all aspects of residential and commercial property.





#### Juliet Baboolal

Partner

Juliet's experience in property litigation with an emphasis on mortgage and banking law has proven invaluable to the real estate finance work which she undertakes. Juliet is also a dual-qualified Solicitor in England and Trinidad & Tobago.





**Rob Brooks** 

Partner

Rob joined Seddons in 2016 and became a Partner in the Real Estate Finance team in 2022. His areas of expertise include extensive property, mortgage and banking knowledge. Rob acts for a wide variety of bridging and development lenders, and has a proactive and efficient approach to issues.



# On your side

"The Real Estate Finance team at Seddons has adapted to our changing needs as our business has grown from strength to strength. We always know we can rely on them for their commercial approach to getting deals done quickly and effectively. They are a friendly team and a pleasure to work with and we wouldn't hesitate to recommend them."

#### Lendinvest

- "We have been really impressed by how quickly the Real Estate Finance team at Seddons have become one of our trusted advisers. Their knowledge and pragmatic approach to getting transactions completed makes a refreshing change and we have nothing but praise for the way they respond to our exacting needs and take care of everything."
- Mark Posniak, Managing Director, Octane Capital
- "As our trusted adviser for over 20 years, the Real Estate Finance team at Seddons understands our business and our culture and know exactly what needs to be done to facilitate our deals and ensure we have good security while working to tight deadlines. They often exceed our expectations with their speed of response and partner-led service."
- Nic Potter, Director, Commercial Acceptances Limited
- "Having worked with the Real Estate Finance team at Seddons for a number of years, our confidence in them continues to grow. We are constantly impressed with their ability to assist in getting transactions completed swiftly and with the greatest care. A pleasure to work with, we see them as an extension of our own team."
- Octopus Property
- "Adam and his Real Estate Finance team at Seddons have acted for us for a number of years. They understand the nature of our business and we trust them to come up with creative solutions to ensure that our deals are completed quickly without compromising our security. They are always available and on hand to give commercial and pragmatic advice."
- Dorian Nineberg, Director, FBSE Finance Ltd

Real Estate Finance Published: 01.07.2022

**Business Legal Services** 

#### Where to find us:

Cookerster Pace SEDDONS

Portman Square

Nigmore Street

Seymour Street

Oxford Street

Bond Street →

Seddons
5 Portman Square
London
W1H 6NT

www.seddons.co.uk

020 7725 8000

The information contained within this brochure is provided as general information only. It does not constitute legal or professional advice or seek to be an exhaustive statement of the law. You should not treat it as a substitute for advice about your specific circumstances.

© 2022 Seddons

5 Portman Square London W1H 6NT

www.seddons.co.uk